

NAOS Emerging Opportunities Company (NCC)

NAOS

MONTHLY INVESTMENT REPORT AND NTA UPDATE

October 2016

KEY CHARACTERISTICS

1. Genuine Exposure to Undervalued Emerging Companies

Regardless of market capitalisation and/or liquidity, NCC seeks to provide investors with exposure to high quality, undervalued emerging companies in a transparent and concentrated structure that has the competitive advantage of being a nimble closed ended fund with no liquidity constraints.

2. Focus on Quality of Companies Not Quantity or Size of Companies

Our primary focus is on developing a deep understanding and appreciation of the companies in our portfolio. We believe the best way to achieve this is to focus on a select number (target 0-15) of high quality investment ideas. By developing a deep understanding of these companies we believe we are well positioned to capitalise on our 'long term information advantage' & 'liquidity advantage'.

3. Focus on Meaningful Long Term Performance

We target an Internal Hurdle Rate of 20% p.a. over a rolling three-year period for all our investment holdings.

4. Portfolio Constructed Utilising a Benchmark Unaware Approach

Being benchmark unaware means we are not forced holders of stocks with large benchmark weightings that we are not convinced are attractive investment propositions.

5. Significant Alignment of Interests with Shareholders

NAOS & NCC employees/directors own >10 million NCC shares, providing shareholders with a significant alignment of interests.

Net Tangible Asset Value Breakdown as at 31st October 2016

| | |
|---|---------------|
| Pre Tax NTA: | \$1.37 |
| Post Tax & Pre Unrealised Gains NTA: | \$1.38 |
| Post Tax NTA: | \$1.26 |
| Share Price: | \$1.32 |

*The Above NTA Values Are Exclusive of the \$0.035 Dividend (Ex-Dividend Date 19/10/2016)

Investment Portfolio Performance to 31st October 2016 & Market Insight

The month of October and to a lesser extent the beginning of November has brought with it a significant increase in price volatility especially within the smaller industrials sector of the market. Several notable names were sold off sharply, these include: Bega Cheese (ASX: BGA) -26%, The Reject Shop (ASX: TRS) -29%, OFX Group (ASX: OFX) -18%, Ainsworth Gaming (ASX: AGI) -21%, and Mayne Pharma (ASX: MYX) -18%. Over the 12-month period to 31st October 2016 the Small Ordinaries Industrials Index has returned +9.3% underperforming the Small Ordinaries Accumulation Index (XSOAI) which has returned +14.90. This divergence clearly highlights the significant disparity in performance between resources companies and their industrial counterparts.

Over the past several months NCC has built a substantial holding in a new company called Wingara Agriculture (ASX: WNR). Wingara is an emerging processor, storage provider, logistics operator and exporter within the agriculture space. The company is currently focusing on the commodity of oaten hay, with potential to expand into other complementary commodities such as grains and lentils, where WNR can access the supply and fulfil the demand from its customers. Oaten hay is primarily supplied to the dairy industry with the purpose of feeding dairy cows, with most its oaten hay being exported to customers mainly in South Korea, Taiwan, China and Japan a smaller amount of hay is also sold into the domestic market.

Wingara fulfils many of the attributes that the NAOS investment team look for in the ideal NCC investment. WNR is managed by an MD and COO that are both the largest shareholders in WNR, with many years of experience operating in the agriculture trading space. Secondly, WNR is developing a clear sustainable competitive advantage with the ability to develop strong relationships with suppliers (farmers) as well as relationships with overseas customers that demand high quality supply in agreed volumes. Finally, WNR has and is currently developing the export licences, infrastructure and access to capital that will allow it to continue to grow in importance to both its suppliers and customers, and provide a service level to both that competitors such as GrainCorp (ASX: GNC) would struggle to match due to their size and potential inability to provide a tailored service.

| | 1 Month | 6 Months | 1 Year | 2 Years (p.a.) | 3 Years (p.a.) | Inception (p.a.) | Inception (nom.) |
|--|---------|----------|---------|-------------------|-------------------|---------------------|---------------------|
| NCC Investment Portfolio Performance* | -0.49% | +24.62% | +42.21% | +19.47% | +14.63% | +22.63% | +111.70% |
| S&P/ASX Small Ordinaries Accumulation Index (XSOAI) | -4.72% | +6.20% | +14.90% | +8.48% | +4.42% | +3.04% | +11.65% |
| Outperformance Relative to Benchmark | +4.23% | +18.42% | +27.31% | +10.99% | +10.21% | +19.59% | +100.05% |

*Investment Portfolio Performance is post all operating expenses, before fees, taxes and initial IPO and placement commissions. Performance has not been grossed up for franking credits received by shareholders. Since inception (p.a. and nom.) includes part performance for the month of February 2013.

Positive Stock Attribution Analysis
(Attribution is what has contributed to NCC's performance since inception)
(1st March 2013 to 31st October 2016)

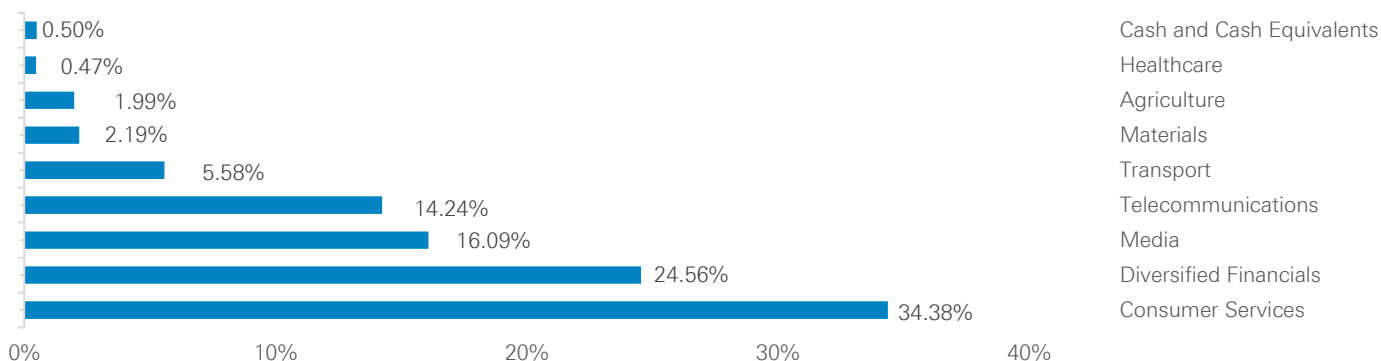
The table below lists the top positive contributors to NCC's total return since 1st March 2013. The purpose of the information is to illustrate that the performance the investment team derive over time is not simply from one or two positions but from a variety of positions, even with a highly concentrated portfolio of investments that is often 0 -15 securities at any one time. We will disclose securities in which the Company has a current substantial holding, or when we have exited the position. All of the below have **either been a long or short position** in the portfolio at some point in time.

| Investment | Contribution to Return (%NAV) | Investment | Contribution to Return (%NAV) |
|--------------------------|-------------------------------|--------------------------|-------------------------------|
| BSA Limited | +23.90% | Village Roadshow Limited | +8.09% |
| Armidale Investment Corp | +18.30% | Sirtex Medical Limited | +8.07% |
| Calliden Group | +15.37% | RHG Limited | +6.98% |
| Capitol Health Ltd | +14.94% | MNF Group | +6.84% |
| Lindsay Group | +10.65% | Gage Road Brewing | +6.13% |
| Tamawood | +8.56% | Enero Group | +5.53% |

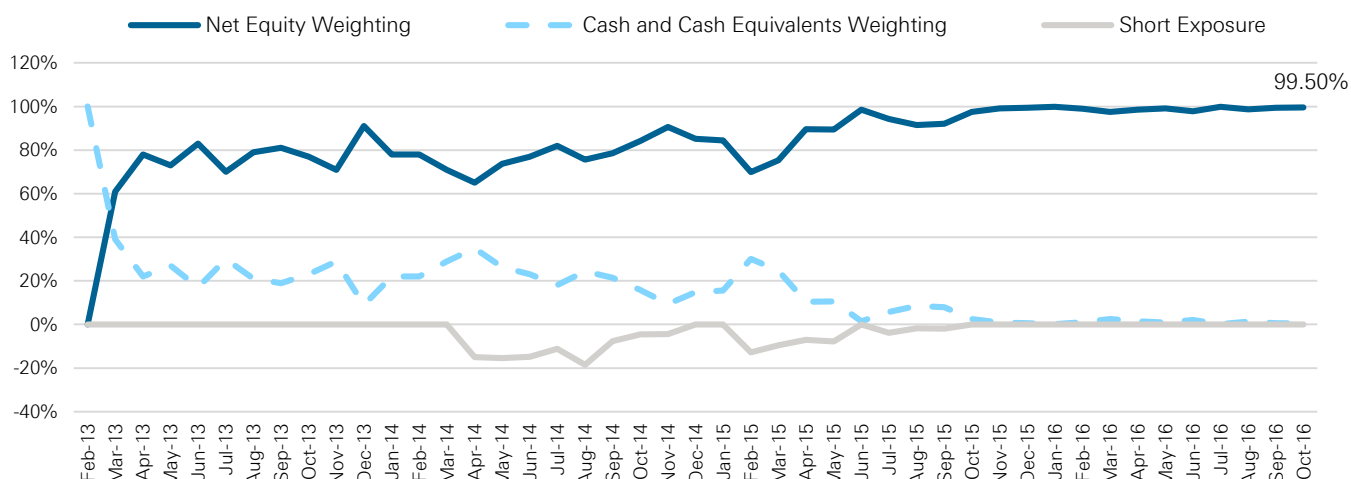
Portfolio Positioning as at 31st October 2016

As at October month end, the portfolio's net equity exposure was ~99% with a subsequent cash weighting of +0.50%. The core holdings in the portfolio did not change over the course of the month. As at month end, the portfolio was comprised of 11 long positions and no shorts. There were also no income instruments in the portfolio.

Industry Exposure



Net Equity Exposure



Company Meetings

The NAOS investment philosophy is based around the belief that for an emerging company to succeed and generate strong returns for shareholders it must be led by a motivated, proven and experienced management team. This is why the NAOS Investment Team has direct contact with many listed and unlisted emerging companies across a wide range of industries. A selection of the companies we met with during the month of October is provided below.

- Auswide Bank – (ABA)
- Spirit Telecommunications – (ST1)
- G8 Education – (GEM)
- Enero Group – (EGG)
- Royal Wolf Holdings – (RWH)
- XRF Scientific – (XRF)
- Australian Ethical – (AEF)
- Redhill Education – (RDH)
- Challenger Financial – (CGF)
- Pacific Environmental Group – (PEH)
- HiTech Group – (HIT)
- My Net Fone – (MNF)

Portfolio Characteristics – Summary Data

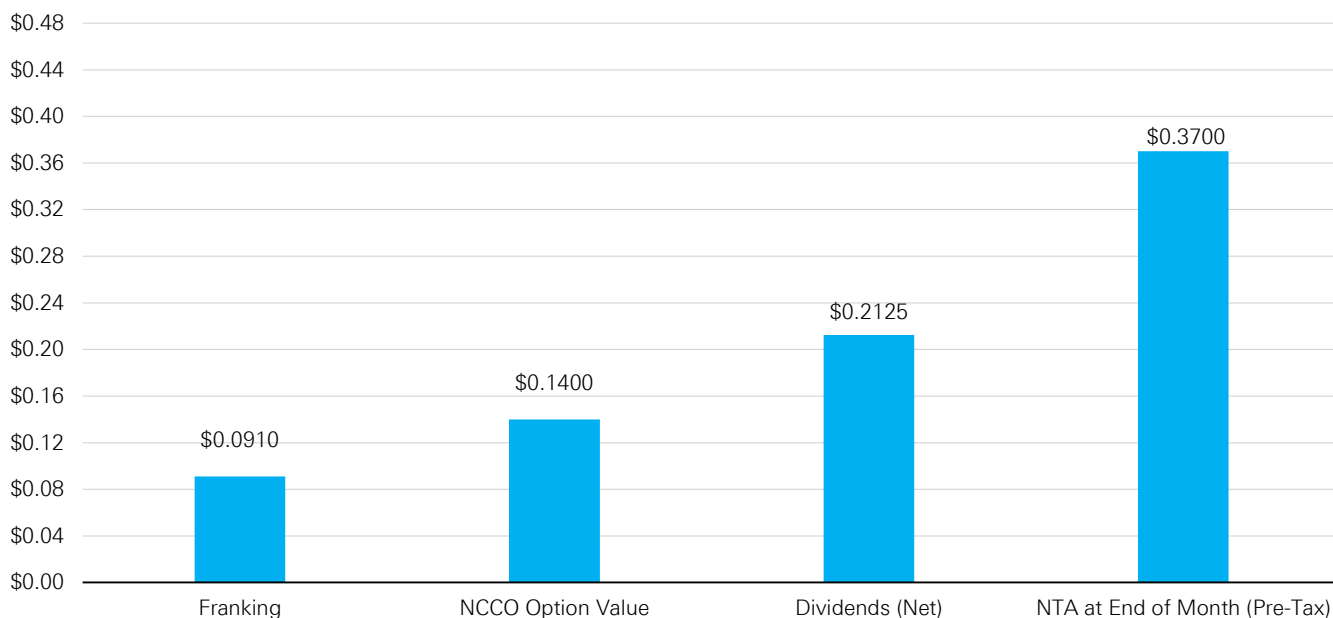
Below are a number of historical portfolio risk measures. Our aim in providing these metrics is to demonstrate to investors how NCC is placed from a risk adjusted basis to meet its objective, being to outperform the benchmark over the long term, and also to preserve investor's capital. A glossary of the terms used below and the method used for calculating them can be found on the last page of this report.

| | |
|---|---------------|
| Portfolio Weighted Average Market Capitalisation | \$139 Million |
| Percentage of Positive Months (NCC) | 76% |
| Percentage of Positive Months (XSOAI) | 56% |
| Standard Deviation of Returns (NCC) | 11.46% |
| Standard Deviation of Returns (XSOAI) | 14.54% |
| Correlation of Returns to XSOAI | 0.58 |
| Sortino Ratio | 3.31 |
| Downside Deviation (NCC) | 6.07% |
| Downside Deviation (XSOAI) | 7.39% |
| Current Estimated Portfolio Beta (6 Month Historical) | 0.22 |

Capital Management – Summary Data as at 31st October 2016

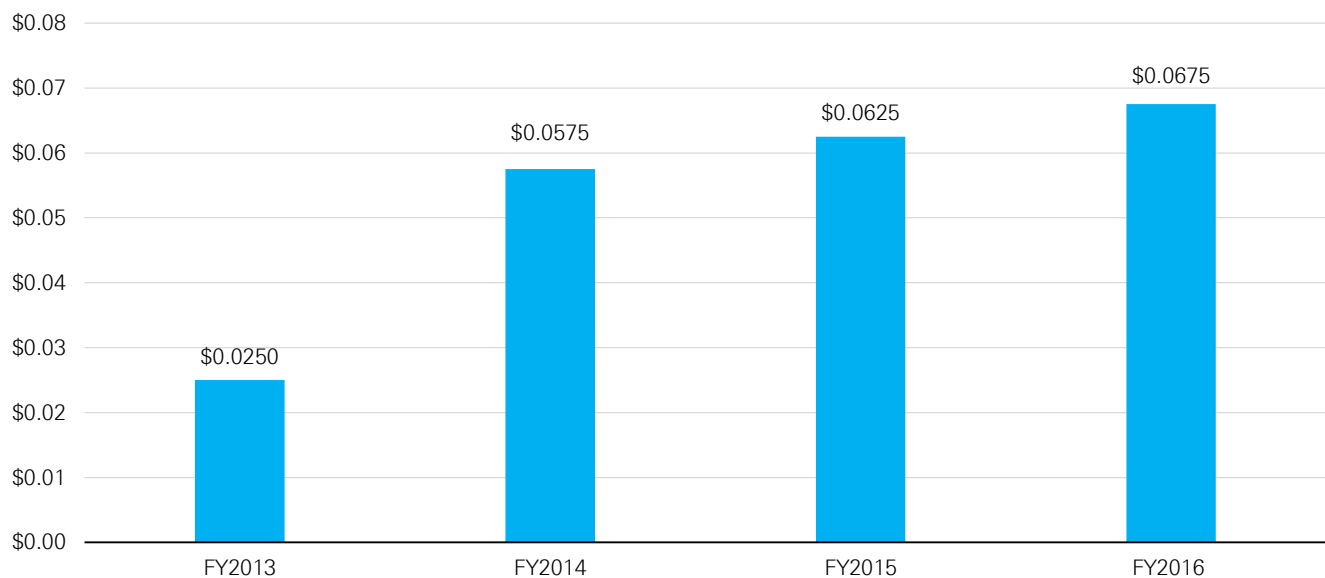
| | |
|--|------------|
| Share Price | \$1.33 |
| Discount/Premium to NTA (Pre-Tax) | -2.92% |
| Historical Fully Franked Dividend Yield | 5.07% |
| Historical Gross Dividend Yield | 7.24% |
| Shares on Issue | 46,918,297 |
| NCC Directors Shareholding (Ordinary Shares) | 3,571,066 |

Historical Shareholder Return Breakdown



*Assumes an intrinsic NCCO value of \$0.14 cents per option at expiry (1st February 2015).

Dividend Profile - Historical Fully Franked Dividends (Cents per Share)



A Description of Statistical Terms/Glossary

Portfolio Average Market Capitalisation – The portfolio weight of each individual position multiplied by each company's respective market capitalisation.

Standard Deviation of Returns – A historical analysis of the volatility in monthly returns also known as historical volatility.

Correlation of Returns – A statistical measure of how two variables move in relation to each other. In this case the two variables are NCC and XSOAI. If the correlation is 1 then the two securities should have the same monthly returns and if the correlation is -1 and XSOAI had a return of -1.00% then NCC would be expected to have a return of +1.00%

Sortino Ratio – A modification of the Sharpe ratio that differentiates harmful volatility from general volatility by taking into account the standard deviation of negative asset returns, called downside deviation. A large Sortino Ratio may potentially indicate that there is a low probability of a large capital loss. Returns less than that of the benchmark (Small Ordinaries Accumulation Index - XSOAI) are classified as negative asset returns.

Downside Deviation - A measure of downside risk that focuses on returns that fall below a minimum threshold or minimum acceptable return (MAR). For our calculations, we use returns negative to zero for the calculation of portfolio downside deviation.

Portfolio Beta – A measure of the volatility, or systematic risk of a portfolio or security. A beta of 1 indicates a portfolio/security's price will move with the market. A beta of less than 1 indicated that a security/portfolio should be less volatile than the market.

XSOAI – Small Ordinaries Accumulation Index

Disclaimer:

This report has been prepared by NAOS Asset Management Limited. Information provided in this report is for general information purposes and must not be construed as investment advice. In preparing this report we have not taken into account the investment objectives, financial situation or needs of any particular investor. Past performance is not a reliable indicator of future performance. Before making an investment decision, investors must read the offer documents and should seek their own financial product advice. Returns are compounded for periods greater than 12 months. The Investment Manager of the Company is NAOS Asset Management Limited (ABN 23 107 624 126, AFSL 273529). NAOS Address: Level 34, MLC Centre, 19 Martin Place, Sydney NSW 2000.

CORPORATE DIRECTORY

Directors

David Rickards (Independent Chairman)
Warwick Evans (Director)
Sebastian Evans (Director)

Company Secretary

Richard Preedy

Investment Team

Sebastian Evans (Chief Investment Officer)
Jeffrey Kim (Portfolio Manager)
Robert Miller (Portfolio Manager)
Ben Rundle (Portfolio Manager)
Chadd Knights (Investment Analyst)

Chief Financial/Operating Officer

Richard Preedy

Business Development Manager

Julia Stanistreet

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ENQUIRIES

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